## **WORKSHOP PRICING POLICY**

## Pricing Policy Updated 1st August 2023

		PRICING		
Description	Bike Class.	Sale 1	Sale 2	Price Includes
		Full	30% Dis	
Bike Wash	ALL BIKES	Rs250.00	Rs175.00	Bike Wash, Quick Dry, Chain Lube.
Bike Check Up/Safety Check	ALL BIKES	Rs350.00	Rs245.00	Bike wash and M-Check to identify any problems, tighten any loose bolts.

BIKE PACKAGES				
	E BIKE	Rs800.00	Rs560.00	As Per Key Description
Service Level 1	FULL SUSPENSION	Rs550.00	Rs385.00	As Per Key Description
	HARDTAILS	Rs490.00	Rs343.00	As Per Key Description
	E BIKE	Rs3,500.00	Rs2,450.00	As Per Key Description
Service Level 2	FULL SUSPENSION	Rs2,500.00	Rs1,750.00	As Per Key Description
	HARDTAILS	Rs1,350.00	Rs945.00	As Per Key Description
	E BIKE	Rs0.00	Rs0.00	As Per Key Description
Service Level 3	FULL SUSPENSION	Rs15,000.00	Rs10,500.00	As Per Key Description
	HARDTAILS	Rs6,500.00	Rs4,550.00	As Per Key Description
	E BIKE	Rs3,750.00	Rs2,625.00	
Bike Build - From Box	FULL SUSPENSION	Rs1,750.00	Rs1,225.00	Assembling new bike from box for showroom
	HARDTAILS	Rs1,000.00	Rs700.00	
	E BIKE	Rs5,000.00	Rs3,500.00	
Bike Build - Custom	FULL SUSPENSION	Rs4,000.00	Rs2,800.00	Includes tuning & setting up parts to working order
	HARDTAILS	Rs2,000.00	Rs1,400.00	
Bike Fit - Fitting for Customer	E BIKE/FULL SUSPENSION	Rs750.00	Rs525.00	Fork & Shock Sag Set Up, Cockpit Set Up, Seat Post Height, Tire Pressure,, fitting any accessories purchased with bike
	HARDTAILS	Rs450.00	Rs315.00	Fork Sag, Cockpit Set up, Seat Post Height, Tire Pressure, fitting any accessories purchased with bike
PARTS SERVICING				
Brake Bleeding Front		Rs950.00	Rs665.00	
Brake Bleeding Rear		Rs1,100.00	Rs770.00	

Brake - Rotor Replacements	Brake - Pad Replacements		Rs150.00	Rs105.00		
Brake - Brake Set Replacement, Internal Housing   Rs1,500.00   Rs1,500.00   Rs1,500.00	Brake - Rotor Replacements		Rs250.00	Rs175.00		
Bottom Bracket - Replacement	Brake - Brake Set Replacement, External Housing		Rs1,000.00	Rs700.00	, ,	
Bottom Bracket - Clean/ Grease   Rs500.00   Rs350.00   Clean, Grease, replace bearings (Bearings Extra Charge)   Shifter - Cable/Housing Replace Front   Rs550.00   Rs350.00   Rs350.00   Nasso   Rs560.00   Rs245.00   Ns060.00   Rs245.00   Nasso   Rs560.00   Rs245.00   Ns060.00   Rs245.00   Ns060.00   Nasso   Rs560.00   Rs245.00   Ns060.00   Rs245.00   Ns060.00   Nasso   Rs560.00   Rs245.00   Ns060.00   Rs245.00   R	Brake - Brake Set Replacement, Internal Housing		Rs1,500.00	Rs1,050.00		
Shifter - CableHousing Replace Rear	Bottom Bracket - Replacement		Rs400.00	Rs280.00	Does not included Parts	
Shifter - Cable/ Housing Replace Front   Rs550.00   Rs385.00   Includes cable and housing	Bottom Bracket - Clean/ Grease		Rs500.00	Rs350.00	Clean, Grease, replace bearings (Bearings Extra Charge)	
Wheel - Adjustment/Alignment         Rs250.00         Rs175.00           Wheel - Spoke Replacement Up to 2 Spokes         Rs350.00         Rs245.00         *Includes up to 2 spokes and nipples (Workshop Standard)           Wheel - Build (Per Wheel)         Rs100.00         Rs70.00         Rs70.00           Wheel - Making Tubless (Both Wheels)         Rs1,500.00         Rs1,500.00         Set up of tubeless           Wheel - Tubless Package (Per Wheel)         Rs3,800.00         Rs2,660.00         Includes Liquid, Rim Tape, Valves and Labour           Wheel - Tubless Package (Per Wheel)         Rs2,800.00         Rs140.00         Labour Only - No parts included           Wheel - Tubless Package (Per Wheel)         Rs2,800.00         Rs2,660.00         Includes Liquid, Rim Tape, Valves and Labour           Wheel - Tubless Package (Per Wheel)         Rs2,800.00         Rs2,660.00         Includes Liquid, Rim Tape, Valves and Labour           Wheel - Tubless Package (Per Wheel)         Rs2,000.00         Rs2,660.00         Includes Up only - No parts included           Wheel - Tubless Package (Per Wheel)         Rs2,000.00         Rs2,660.00         Includes Up only - No parts included           Wheel - Tubless Package (Per Wheel)         Rs2,000.00         Rs2,660.00         Rs2,660.00         Rs2,660.00         Rs3,000.00         Rs3,000.00         Rs3,000.00         Rs3,000.00         Rs3,000.00 <th>Shifter - Cable/Housing Replace Rear</th> <th></th> <th>Rs800.00</th> <th>Rs560.00</th> <th>Includes cable and housing</th>	Shifter - Cable/Housing Replace Rear		Rs800.00	Rs560.00	Includes cable and housing	
Wheel - Spoke Replacement Up to 2 Spokes         Rs350.00         Rs245.00         * Includes up to 2 spokes and nipples (Workshop Standard)           Wheel - Baulid (Per Wheel)         Rs100.00         Rs70.00         Rs840.00         Labour Only - No parts included           Wheel - Build (Per Wheel)         Rs1,500.00         Rs840.00         Set up of tubeless           Wheel - Tubless Package (Per Wheel)         Rs3,800.00         Rs2,660.00         Includes Liquid, Rim Tape, Valves and Labour           Wheel - Tire Replacements (Per Wheel)         Rs200.00         Rs140.00         Labour Only - No parts included           Wheel - Puncture Repair         Rs100.00         Rs500.00         Rs500.00         Labour, Glue and Patch           Pedal - Service         Rs800.00         Rs560.00         Rs560.00         Does not included bearings, pins/studs or spare parts unless provided by customer           Hub - Clean/Grease (Font)         Rs450.00         Rs450.00         Rs450.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Replacement         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Grease, Clean, Repair         Rs450.00         Rs385.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Foring Fork Service (Not Fox Branded)         Rs1,200.00         Rs385.00         Clean, G	Shifter - Cable/ Housing Replace Front		Rs550.00	Rs385.00	Includes cable and housing	
Wheel - Each Additional Spoke         Rs100.00         Rs70.00           Wheel - Build (Per Wheel)         Rs1,200.00         Rs840.00         Labour Only - No parts included           Wheel - Making Tubless (Both Wheels)         Rs1,500.00         Rs1,500.00         Rs1,000.00         Rs1,000.00         Rs1,000.00         Rs1,000.00         Rs1,000.00         Rs2,660.00         Includes Liquid, Rim Tape, Valves and Labour           Wheel - Tire Replacements (Per Wheel)         Rs2,000.00         Rs140.00         Labour Only - No parts included           Wheel - Puncture Repair         Rs100.00         Rs70.00         Labour, Glue and Patch           Pedal - Service         Rs800.00         Rs560.00         Does not included bearings, pins/studs or spare parts unises provided by customer           Hub - Clean/Grease (Front)         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Hub - Clean/Grease (Rear)         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Replacement         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Grease, Clean, Repair         Rs550.00         Rs385.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Spring Fork Service         Rs1,200.00         Rs840.00         Rs840.00<	Wheel - Adjustment/Alignment		Rs250.00	Rs175.00		
Wheel - Build (Per Wheel)         Rs1,200.00         Rs840.00         Labour Only - No parts included           Wheel - Making Tubless (Both Wheels)         Rs1,500.00         Rs1,500.00         Set up of tubeless           Wheel - Tubless Package (Per Wheel)         Rs3,800.00         Rs2,660.00         Includes Liquid, Rim Tape, Valves and Labour           Wheel - Puncture Repair         Rs100.00         Rs70.00         Labour Only - No parts included           Wheel - Puncture Repair         Rs100.00         Rs70.00         Labour Only - No parts included           Hub - Clean/Grease (Front)         Rs800.00         Rs560.00         Labour Only - No parts included           Hub - Clean/Grease (Front)         Rs450.00         Rs70.00         Labour Only - No parts included           Hub - Clean/Grease (Front)         Rs450.00         Rs70.00         Labour Only - No parts included           Hub - Clean/Grease (Front)         Rs450.00         Rs560.00         Rs560.00         Clean Grease on included bearings, pins/studs or spare parts unless provided by customer           Hub - Clean/Grease (Rear)         Rs450.00         Rs455.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Replacement         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Grease, Clean, Repair         Rs350.00         R	Wheel - Spoke Replacement Up to 2 Spokes		Rs350.00	Rs245.00	* Includes up to 2 spokes and nipples (Workshop Standard)	
Wheel - Making Tubless (Both Wheels)         Rs1,500.00         Rs1,050.00         Set up of tubeless           Wheel - Tubless Package (Per Wheel)         Rs3,800.00         Rs2,660.00         Includes Liquid, Rim Tape, Valves and Labour           Wheel - Tire Replacements (Per Wheel)         Rs200.00         Rs140.00         Labour Only - No parts included           Wheel - Puncture Repair         Rs100.00         Rs70.00         Labour, Glue and Patch           Pedal - Service         Rs800.00         Rs560.00         Does not included bearings, pins/studs or spare parts unless provided by customer           Hub - Clean/Grease (Front)         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Hub - Clean/Grease (Rear)         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Replacement         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Grease, Clean, Repair         Rs550.00         Rs385.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Spring Fork Service         Rs1,200.00         Rs840.00         Rs4840.00           Seat Post Service (Not Fox Branded)         Rs2,650.00         Rs1,855.00           Shock Service (Not Fox Branded)         Rs2,650.00         Rs4,025.00 <th< th=""><th>Wheel - Each Additional Spoke</th><th></th><th>Rs100.00</th><th>Rs70.00</th><th></th></th<>	Wheel - Each Additional Spoke		Rs100.00	Rs70.00		
Wheel - Tubless Package (Per Wheel)         Rs3,800.00         Rs2,660.00         Includes Liquid, Rim Tape, Valves and Labour           Wheel - Tire Replacements (Per Wheel)         Rs200.00         Rs140.00         Labour, Glue and Patch           Wheel - Puncture Repair         Rs800.00         Rs560.00         Does not included bearings, pins/studs or spare parts unless provided by customer           Hub - Clean/Grease (Front)         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Hub - Clean/Grease (Rear)         Rs650.00         Rs455.00         Rs455.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Replacement         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Grease, Clean, Repair         Rs50.00         Rs385.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Spring Fork Service         Rs1,200.00         Rs840.00         Rs840.00           Seat Post Service (Not Fox Branded)         Rs2,650.00         Rs1,400.00         Rs840.00           Air Fork Service (Not Fox Branded)         Rs2,000.00         Rs1,400.00         Rs1,400.00           Sticker/Decal/Frame Protector Installation         Rs500.00         Rs30.00         Rs30.00           FOX SERVICE CENTER           Fox Fork - Fu	Wheel - Build (Per Wheel)		Rs1,200.00	Rs840.00	Labour Only - No parts included	
Wheel - Tire Replacements (Per Wheel)         Rs200.00         Rs140.00         Labour Only - No parts included           Wheel - Puncture Repair         Rs100.00         Rs70.00         Labour, Glue and Patch           Pedal - Service         Rs800.00         Rs560.00         Does not included bearings, pins/studs or spare parts unless provided by customer           Hub - Clean/Grease (Front)         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Hub - Clean/Grease (Rear)         Rs650.00         Rs455.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Replacement         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Grease, Clean, Repair         Rs550.00         Rs385.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Spring Fork Service         Rs1,200.00         Rs840.00         Rs840.00           Seat Post Service (Not Fox Branded)         Rs1,200.00         Rs840.00           Air Fork Service (Not Fox Branded)         Rs2,000.00         Rs1,400.00           Shock Service (Not Fox Branded)         Rs500.00         Rs350.00           Sticker/Decal/Frame Protector Installation         Rs500.00         Rs4,000.00           Fox Fork - Full Servicing         - Rs5,750.00         Rs3,500.00	Wheel - Making Tubless (Both Wheels)		Rs1,500.00	Rs1,050.00	Set up of tubeless	
Wheel - Puncture Repair         Rs100.00         Rs70.00         Labour, Glue and Patch           Pedal - Service         Rs800.00         Rs560.00         Does not included bearings, pins/studs or spare parts unless provided by customer           Hub - Clean/Grease (Front)         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Hub - Clean/Grease (Rear)         Rs650.00         Rs455.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Replacement         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Grease, Clean, Repair         Rs550.00         Rs385.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Spring Fork Service         Rs1,200.00         Rs840.00         Rs840.00           Seat Post Service (Not Fox Branded)         Rs2,650.00         Rs840.00           Air Fork Service (Not Fox Branded)         Rs2,000.00         Rs1,400.00           Sticker/Decal/Frame Protector Installation         Rs550.00         Rs4,025.00           Fox Fork - Full Servicing         -         Rs5,750.00         Rs2,100.00           Fox Shock Full Servicing         -         Rs5,000.00         Rs3,150.00           Fox Transfer Dropper Post Basic Check         -         Rs4,500.00         Rs3,150.00     <	Wheel - Tubless Package (Per Wheel)		Rs3,800.00	Rs2,660.00	Includes Liquid, Rim Tape, Valves and Labour	
Pedal - Service         Rs800.00         Rs560.00         Does not included bearings, pins/studs or spare parts unless provided by customer           Hub - Clean/Grease (Front)         Rs450.00         Rs450.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Hub - Clean/Grease (Rear)         Rs650.00         Rs455.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Replacement         Rs450.00         Rs315.00         Clean, Grease, replace bearings (Bearings Extra Charge)           HeadSet - Grease, Clean, Repair         Rs550.00         Rs385.00         Clean, Grease, replace bearings (Bearings Extra Charge)           Spring Fork Service         Rs1,200.00         Rs840.00           Seat Post Service (Not Fox Branded)         Rs1,200.00         Rs840.00           Air Fork Service (Not Fox Branded)         Rs2,650.00         Rs1,855.00           Shock Service (Not Fox Branded)         Rs2,000.00         Rs1,400.00           FOX SERVICE CENTER           FOX SERVICE CENTER           Fox Fork - Full Servicing         -         Rs5,750.00         Rs4,025.00           Fox Fork - Lowers Only         -         Rs5,000.00         Rs3,000.00           Fox Shock Full Servicing         -         Rs5,000.00         Rs3,500.00           Fox Transfer Dropper Post Bas	Wheel - Tire Replacements (Per Wheel)		Rs200.00	Rs140.00	Labour Only - No parts included	
Hub - Clean/Grease (Front)   Rs450.00   Rs315.00   Clean, Grease, replace bearings (Bearings Extra Charge)	Wheel - Puncture Repair		Rs100.00	Rs70.00	Labour, Glue and Patch	
Hub - Clean/Grease (Rear)   Rs650.00   Rs455.00   Clean, Grease, replace bearings (Bearings Extra Charge)	Pedal - Service		Rs800.00	Rs560.00		
HeadSet - Replacement	Hub - Clean/Grease (Front)		Rs450.00	Rs315.00	Clean, Grease, replace bearings (Bearings Extra Charge)	
HeadSet - Grease, Clean, Repair   Rs550.00   Rs385.00   Clean, Grease, replace bearings (Bearings Extra Charge)	Hub - Clean/Grease (Rear)		Rs650.00	Rs455.00	Clean, Grease, replace bearings (Bearings Extra Charge)	
Spring Fork Service   Rs1,200.00   Rs840.00	HeadSet - Replacement		Rs450.00	Rs315.00	Clean, Grease, replace bearings (Bearings Extra Charge)	
Seat Post Service (Not Fox Branded	HeadSet - Grease, Clean, Repair		Rs550.00	Rs385.00	Clean, Grease, replace bearings (Bearings Extra Charge)	
Air Fork Service (Not Fox Branded)         Rs2,650.00         Rs1,855.00           Shock Service (Not Fox Branded)         Rs2,000.00         Rs1,400.00           Sticker/Decal/Frame Protector Installation           FOX SERVICE CENTER           Fox Fork - Full Servicing         -         Rs5,750.00         Rs4,025.00           Fox Fork - Lowers Only         -         Rs3,000.00         Rs2,100.00           Fox Shock Full Servicing         -         Rs5,000.00         Rs3,500.00           Fox Shocks Lowers         -         Rs2,000.00         Rs1,400.00           Fox Transfer Dropper Post Basic Check         -         Rs4,500.00         Rs3,150.00           Fox Transfer Dropper Post Full Service         -         Rs1,950.00         Rs1,365.00	Spring Fork Service		Rs1,200.00	Rs840.00		
Shock Service (Not Fox Branded)   Rs2,000.00   Rs1,400.00     Sticker/Decal/Frame Protector Installation   Rs500.00   Rs350.00     FOX SERVICE CENTER	Seat Post Service (Not Fox Branded		Rs1,200.00	Rs840.00		
Sticker/Decal/Frame Protector Installation   Rs500.00   Rs350.00	Air Fork Service (Not Fox Branded)		Rs2,650.00	Rs1,855.00		
Fox Fork - Full Servicing	Shock Service (Not Fox Branded)		Rs2,000.00	Rs1,400.00		
Fox Fork - Full Servicing         -         Rs5,750.00         Rs4,025.00           Fox Fork - Lowers Only         -         Rs3,000.00         Rs2,100.00           Fox Shock Full Servicing         -         Rs5,000.00         Rs3,500.00           Fox Shocks Lowers         -         Rs2,000.00         Rs1,400.00           Fox Transfer Dropper Post Basic Check         -         Rs4,500.00         Rs3,150.00           Fox Transfer Dropper Post Full Service         -         Rs1,950.00         Rs1,365.00	Sticker/Decal/Frame Protector Installation		Rs500.00	Rs350.00		
Fox Fork - Lowers Only         -         Rs3,000.00         Rs2,100.00           Fox Shock Full Servicing         -         Rs5,000.00         Rs3,500.00           Fox Shocks Lowers         -         Rs2,000.00         Rs1,400.00           Fox Transfer Dropper Post Basic Check         -         Rs4,500.00         Rs3,150.00           Fox Transfer Dropper Post Full Service         -         Rs1,950.00         Rs1,365.00	FOX SERVICE CENTER					
Fox Shock Full Servicing         -         Rs5,000.00         Rs3,500.00           Fox Shocks Lowers         -         Rs2,000.00         Rs1,400.00           Fox Transfer Dropper Post Basic Check         -         Rs4,500.00         Rs3,150.00           Fox Transfer Dropper Post Full Service         -         Rs1,950.00         Rs1,365.00	Fox Fork - Full Servicing	-	Rs5,750.00	Rs4,025.00		
Fox Shocks Lowers         -         Rs2,000.00         Rs1,400.00           Fox Transfer Dropper Post Basic Check         -         Rs4,500.00         Rs3,150.00           Fox Transfer Dropper Post Full Service         -         Rs1,950.00         Rs1,365.00	Fox Fork - Lowers Only	-	Rs3,000.00	Rs2,100.00		
Fox Transfer Dropper Post Basic Check         -         Rs4,500.00         Rs3,150.00           Fox Transfer Dropper Post Full Service         -         Rs1,950.00         Rs1,365.00	Fox Shock Full Servicing	-	Rs5,000.00	Rs3,500.00		
Fox Transfer Dropper Post Full Service - Rs1,950.00 Rs1,365.00	Fox Shocks Lowers	-	Rs2,000.00	Rs1,400.00		
	Fox Transfer Dropper Post Basic Check	-	Rs4,500.00	Rs3,150.00		
Seal Replacement only - Rs950.00 Rs665.00 Does not include Seals		-	Rs1,950.00	Rs1,365.00		
	Seal Replacement only	-	Rs950.00	Rs665.00	Does not include Seals	

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<sup>\*</sup> Service Codes for Billing Purposes

Servicing Levels		
Level 1 Basic	Bike Check and Tune Up (F	Free bike services falls in this category)
Level 2 Full S	ervice and Tune Up	
Level 3 Full B	ke Overhaul & Detailing (V	/IP SERVICE)

Sale 1 Business to Customer Sale 2 Business to Business